

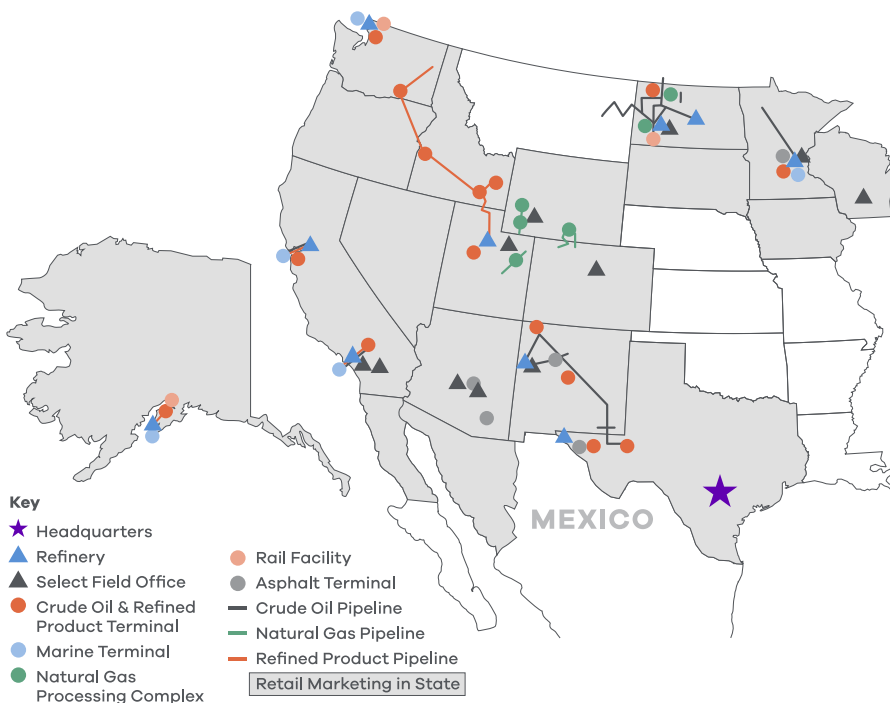
# About Us



## COMPANY PROFILE

Andeavor is a premier, highly integrated marketing, logistics and refining company. Our retail-marketing system includes more than 3,100 stores marketed under multiple well-known fuel brands. We have an extensive logistics network, and operate 10 refineries with a combined capacity of approximately 1.2 million barrels per day in the mid-continent and western United States. We employ more than 13,000 talented people.

## ANDEAVOR RETAIL-MARKETING, LOGISTICS & REFINING ASSETS



## ANNUAL RESULTS

### Revenues: in millions

2016: \$24,582  
2015: \$28,711  
2014: \$40,633

### Net Earnings: in millions

2016: \$860  
2015: \$1,690  
2014: \$888

### EBITDA\* (Earnings Before Interest, Income Taxes, Depreciation and Amortization Expense): in millions

2016: \$2,412  
2015: \$3,599  
2014: \$2,232

### Net Earnings Per Share (diluted):

2016: \$6.12  
2015: \$12.36  
2014: \$6.44

### Total Debt to Total Capitalization:

2016: 46%  
2015: 34%  
2014: 37%

### Capital Expenditures (excluding Andeavor Logistics LP): in millions

2016: \$675  
2015: \$620  
2014: \$507

### Expenditures for Turnarounds and Branding Charges: in millions

2016: \$414  
2015: \$349  
2014: \$220

## MARKETING

Our marketing and convenience store portfolio includes more than 3,100 retail stations under the ARCO®, SUPERAMERICA®, Shell®, Exxon®, Mobil®, Tesoro®, USA Gasoline™ and Giant® brands..

## LOGISTICS

Andeavor has ownership in a high-growth independent logistics MLP – Andeavor Logistics – with access to advantaged crude oil basins.

## REFINING

We operate refineries in Alaska, California, Minnesota, New Mexico, North Dakota, Texas, Utah and Washington.

## INVESTMENT DATA

NYSE: ANDV  
Shares Outstanding: 116.9 million  
Book Value/Share: \$48.36  
(As of 12/31/2016)

## HEADQUARTERS

19100 Ridgewood Parkway  
San Antonio, TX 78259  
(210) 626 6000

## EXECUTIVE MANAGEMENT TEAM

**Gregory J. Goff**  
Chairman, President and CEO

**Steven Sterin**  
Executive Vice President,  
CFO and President, Logistics

**Cynthia (CJ) Warner**  
Executive Vice President, Operations

**Keith Casey**  
Executive Vice President,  
Commercial and Value Chain

**Kim Rucker**  
Executive Vice President,  
General Counsel and Secretary

**Nate Weeks**  
Senior Vice President, Strategy  
and Corporate Development

**Mike Morrison**  
Senior Vice President, Marketing

\*We define EBITDA as net earnings before depreciation and amortization expenses, net interest and financing costs. For a complete reconciliation of EBITDA to Net Earnings, please see our Supplemental Data posted on our website [www.andeavor.com](http://www.andeavor.com), as well as our Annual Report on Form 10-K for the year ended December 31, 2016.